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## UBAM - GLOBAL CONVERTIBLE BOND

### Drawing on the convex nature of convertible bonds at global level

The dual nature of convertible bonds – a bond instrument with an embedded conversion option – allows them to combine the defensive qualities of fixed income securities with the upside potential of equities. This attractive feature is at the root of the asset class’ intrinsic convexity. UBAM - Global Convertible Bond gives investors access to the convex potential of the asset class, with the benefits of global diversification.

### Key points

- *A bottom-up, long-term fundamental security selection geared towards convexity*
- *Regional diversification across the main convertible bond markets (US, Europe, Asia, Japan)*
- *A cautious approach to credit risk embedded throughout the investment process*
- *A bias towards companies with superior-growth prospects, exposed to attractive secular trends (in sectors such as IT, healthcare etc.)*
- *Access to a rare asset: a long-term option feature on the issuing company’s stock*

### Investment case

Convertible bonds have a long track record of delivering equity-like returns with much lower volatility and reduced drawdowns over the long term. This comes from their dual nature – a bond instrument with an embedded conversion option – which grants them an asymmetric risk–return profile relative to equities. The benefits of convexity make convertible bonds an “all-weather” asset class as regards portfolio construction. Besides, being partly exposed to equities, convertible bonds have lower sensitivity to interest rate moves than straight bonds of identical duration.

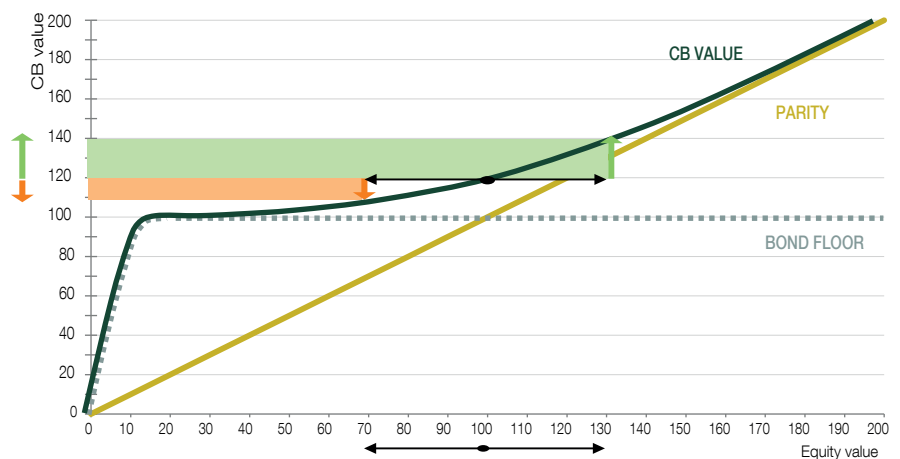
The outlook for the asset class is highly favourable as ever more companies are turning to convertibles for their financing needs and as investors are increasingly seeing them as a valid alternative to both equities and bonds.

### Fund concept

UBAM - Global Convertible Bond is positioned as a core convertible bond strategy, with an average equity sensitivity ranging from 10% to 70%. It aims to provide investors with a solid alternative to investments in global equities by capitalising on the most attractive features of convertible bonds. To that end, the strategy is managed according to a bottom-up process centered on convexity and with a core focus on credit quality.

A global allocation enables investors to benefit from convexity opportunities across the whole convertible bond spectrum, as well as from a significantly deepened sector base which includes industries with sound growth prospects (technology, healthcare, etc.).

### Convertible bonds’ asymmetrical pay-off



Source: UBP Asset Management (France)  
Past performance is not indicative of future results

## Investment process

- Bottom-up, long-term fundamental approach geared towards convexity
- Initial quantitative filtering according to credit and liquidity criteria
- Careful analysis of the issuers' credit quality with the primary objective being capital preservation over time
- Identification of convertible instruments whose underlying equity offers solid potential for appreciation in the mid-to-long term
- Technical analysis of the option to validate the asymmetrical behaviour of the security
- Portfolio construction taking into account the strategy's specific risk profile and investment guidelines, alongside portfolio managers' fundamental convictions, credit and risk/return considerations
- Discretionary management of the portfolio's aggregate sensitivities, if necessary
- Ongoing monitoring of the investment cases and of the portfolio's aggregate exposures

## Investment guidelines

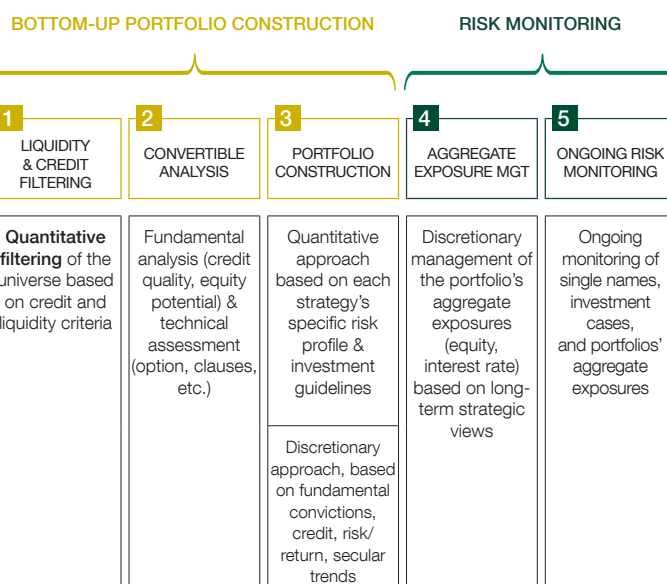
- Average equity sensitivity: between 10% and 70%
- Scope: global allocation across the main convertible bond markets (US, Europe, Asia)
- Bias: towards higher credit/quality
- Index: Refinitiv Global Convertibles Hedged EUR

## Investment team

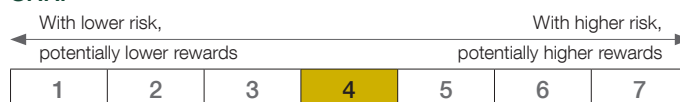
- UBP has been active in the management of convertible bond strategies since 1999
- UBP's Convertible Bond team is composed of nine dedicated investment professionals, including five portfolio managers
- The team can further rely on a senior convertible & credit adviser, a data manager and two investment specialists

## General information

Name	UBAM - Global Convertible Bond
Legal form	Sub-fund of UBAM, Luxembourg-domiciled SICAV, UCITS
Base currency	EUR
Currency-hedged share classes	CHF, GBP, USD, SEK
Cut-off time	13:00 (LU time)
Inception date	30.11.2012
Minimum investment	None
Liquidity	Daily
Applicable management fee <sup>1</sup>	AC EUR: 1.00% IC EUR: 0.65% UC EUR: 0.65%
Registered countries <sup>2</sup>	AT, CH, DE, ES, FI, FR, IT, LU, NL, SE, SG, UK



## SRRI



The SRRI (Synthetic Risk and Reward Indicator) relates to the IC EUR share class LU0940717126 as of 2505.2020 and may differ for other share classes of the same fund.

This indicator represents the fund's annual historical volatility. The level assigned reflects the risk/return profile: 1: lowest; 2: low; 3: limited; 4: average/moderate; 5: high; 6: very high; 7: highest.

Historical data such as that used to calculate the SRRI cannot be considered a reliable indication of the fund's future risk profile. The risk category associated with the fund is not guaranteed and may change over time.

ISIN	AC EUR LU0940716078 IC EUR: LU0940717126 UC EUR: LU0940718447
Bloomberg ticker	AC EUR UGCBAC LX IC EUR: UBGCBIC LX
Investment manager	Union Bancaire Gestion Institutionnelle (France) SAS
Depository bank	BNP Paribas Securities Services, Luxembourg Branch
Administrator	CACEIS Bank, Luxembourg Branch

<sup>1</sup>Only the main share classes are mentioned. Available share classes include I: Institutional; U: RDR-compliant; C: Capitalisation. Others are available.

<sup>2</sup>Please check availability before subscribing as not all share classes are registered in all jurisdictions.

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