



This fund is for Professional Investors in Switzerland or Professional Investors as defined by the relevant laws. The classification of the fund as per the Sustainable Finance Disclosure Regulation (SFDR) is available on ubp.com or in the latest prospectus.

## UBAM – ANGEL JAPAN SMALL CAP EQUITY

### Quality- and growth-oriented strategy investing in Japanese small-cap equities

Angel Japan is an independent, registered investment adviser with over USD 2 billion in assets under management. It has a fifteen-year track record of managing the New Growth strategy, which is noteworthy for its outstanding performance and consistency against Japanese small-cap indices.

#### Key points

- *The partnership between Angel Japan and Union Bancaire Privée, UBP SA is exclusive in Europe*
- *Angel Japan is a well-established, Japanese small-cap equity manager*
- *Fast-growing strategy, focusing on small-cap companies, with a quality-oriented approach*
- *Disciplined, work-intensive process used to build a diversified, fully-invested portfolio*
- *Portfolio management team of 5 members (all analysts and portfolio managers) based in Tokyo*
- *Focused on the deep understanding of companies' fundamentals after their IPOs*
- *Looking to provide investors with the 50 best stocks within a quality growth universe*

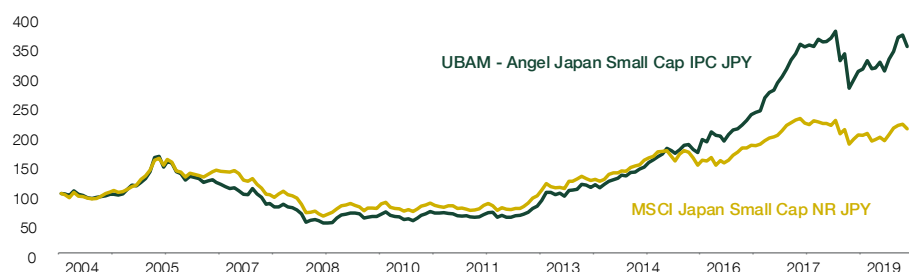
#### Investment case

There are many investment opportunities in Japanese smaller companies across all industries. These opportunities are set to be further enhanced by selecting Japanese companies that show long-term growth and competitiveness. The team believes the stock market is relatively inefficient but emotional enough to provide opportunities for disciplined and experienced investors. Given the complexity of the market, opportunities are best exploited with a work-intensive process. Angel uses classical investment thinking and analysis, including meeting with companies in order to assess their 5-year earnings growth projections.

#### Concept

Angel is an independent, entrepreneurially driven investment adviser founded in 2001 by Hiroataka Usami. The team is growth-oriented and believes superior results are best achieved by considering smaller companies with strong management, innovative strategies, and niche products as they have sound growth opportunities regardless of the economic environment. They are often well positioned to overtake larger, outdated companies held back by old-fashioned trading practices and customs. Smaller companies might therefore play a vital role in the future growth of the Japanese economy. Angel also believes that supporting Japanese smaller companies through equity investment provides clients with access to these excellent growth opportunities and stock market returns.

#### Performance since inception – gross of fees



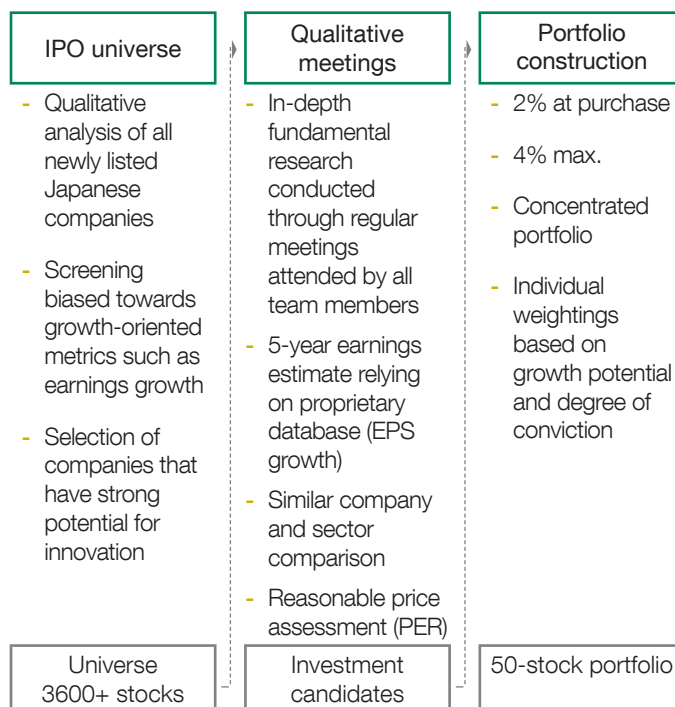
#### Important information on performance figures

Please note that UBP Asset Management Asia Ltd took over as investment manager of UBAM - Angel Japan Small Cap Equity (the "Fund") on 1 May 2018, with Angel Japan Asset Management Limited as the advisor. The Fund was formerly known as UBAM - IFDC Japan Opportunities Equity. The performance figures shown in the present document refer to strategies of funds managed by Angel in Japan (the "Japan funds"). Therefore, the performance figures are not those of the Fund. Please note that due to various differences between the Japan funds and the Fund (including, but not limited to, the different regulatory environments in which the Japan funds and the Fund operate), the investment returns relating to the Fund will differ from the investment performance of the Japan funds, potentially in a substantial manner.

Sources: Angel Japan, Bloomberg Finance L.P. as at 31.12.2019  
Past performance is not indicative of future results.

## Investment process

- Proprietary database of most Japanese companies that have been publicly offered since 1980.
- Very few companies can continue to grow at a fast pace over the long term. Some need additional investment for developing new strategies or markets. Quarterly reviews enable the team to maintain a high-quality growth portfolio.
- Disciplined fundamental investment process:
  - Meet companies' senior management directly to gain a comprehensive understanding of their business strategies and trading conditions.
  - Prepare 5-year earnings estimates using not only public information but also in-house databases of similar companies in the same sectors. Angel's growing database of company research offers a unique advantage.
  - Favour an efficient team approach as the ideal structure to share all information.
- Maximum weight per single stock: 4%.
- Target portfolio: the 50 healthiest and fastest-growing small-cap stocks.



## Investment team

- Angel is a boutique owned by its active principal, established in 2001, and with a unique focus on small caps
- High-profile, highly stable team led by Angel's charismatic founder, Hiroataka Usami
- The team of 9 including 5 portfolio managers is based in Tokyo

## Investment guidelines

- Benchmark: MSCI Japan Small Cap Net Total Return Local Index – benchmark-aware but not benchmark-driven
- Holdings: 40–60
- Sector deviation: exposure to industry groups as a result of the stock selection
- Annual turnover range: from 40–50%
- Fully invested

## General information

Name	UBAM - Angel Japan Small Cap Equity <sup>1</sup>
Legal form	Sub-fund of UBAM, Luxembourg-domiciled SICAV, UCITS
Base currency	JPY
Currency-hedged share classes	USD, EUR, CHF, GBP, SEK
Cut-off time	13:00 (LU time)
Inception date	10.07.2007
Minimum investment	None
Liquidity	Daily
Applicable management fee <sup>2</sup>	APC JPY: 1.35%; IPC JPY: 0.90%; UPC JPY: 0.70%
Performance fee <sup>3</sup>	10% above MSCI Japan Small Cap (applicable only to P shares)
Registered countries <sup>4</sup>	AT, CH, DE, ES, FI, FR, IT, LU, NL, NO, SE, SG, UK
ISIN	APC JPY: LU0306284893; IPC JPY: LU0306285197; UPC JPY: LU0862309332

## SRRI



The SRRI (Synthetic Risk and Reward Indicator) relates to the IPC JPY share class LU0306285197 as of 19.02.2020 and may differ for other share classes of the same fund.

This indicator represents the fund's annual historical volatility. The level assigned reflects the risk/return profile: 1: lowest; 2: low; 3: limited; 4: average/moderate; 5: high; 6: very high; 7: highest.

Historical data such as that used to calculate the SRRI cannot be considered a reliable indication of the fund's future risk profile. The risk category associated with the fund is not guaranteed and may change over time.

Bloomberg ticker	APC JPY: UBJPAC LX; IPC JPY: UBJPIC LX
Investment manager	UBP Investments Co, Ltd
Depository bank	BNP Paribas Securities Services, Luxembourg Branch
Administrator	CACEIS Bank, Luxembourg Branch

<sup>1</sup>Formerly UBAM - IFDC Japan Opportunities Equity. On 01.05.2018 the Fund's name changed to UBAM - Angel Small Cap Equity and its benchmark to the MSCI Japan Small Cap Net Total Return Local Index.

<sup>2</sup>Only the main share classes are mentioned. Available share classes include A: Standard; I: Institutional; U: No entitlement to retrocessions / RDR-compliant; C: Capitalisation; P: Performance-fee. Others are available.

<sup>3</sup>A performance fee in reference to the MSCI Japan Small Cap Net Total Return Local Index (the "Benchmark") is applied to some share classes. The Benchmark is not representative of the Fund's risk profile and the portfolio's investments will deviate materially from the Benchmark.

<sup>4</sup>Please check availability before subscribing as not all share classes are registered in all jurisdictions. Subscriptions can only be made on the basis of the Fund's current Key Investor Information Document (KIID), full prospectus, and latest available audited annual report – as well as the latest semi-annual report, if published subsequently. These documents can be obtained free of charge from the Fund's headquarters, general distributor (Union Bancaire Privée, UBP SA, Geneva), or local representative for the country concerned.

## Disclaimer

This is a marketing document and is intended for informational and/or marketing purposes only. It is confidential and is intended to be used only by the person(s) to whom it was delivered. It may not be reproduced (in whole or in part) or delivered, given, sent or in any other way made accessible, to any other person without the prior written approval of Union Bancaire Privée, UBP SA or any entity of the UBP Group (UBP). This document reflects the opinion of UBP as of the date of issue. This document is for distribution only to persons who are Professional Clients in Switzerland or Professional Clients or an equivalent category of investor as defined by the relevant laws (all such persons together being referred to as "Relevant Persons").

This document is directed only at Relevant Persons and must not be acted on or relied on by persons who are not Relevant Persons. It is not intended for distribution, publication, or use, in whole or in part, in any jurisdiction where such distribution, publication, or use would be unlawful, nor is it directed at any person or entity at which it would be unlawful to direct such a document. In particular, this document may not be distributed in the United States of America and/or to US persons (including US citizens residing outside the United States of America). This document has not been produced by UBP's financial analysts and is not to be considered financial research. It is not subject to any guidelines on financial research and independence of financial analysis. Reasonable efforts have been made to ensure that the content of this document is based on information and data obtained from reliable sources. However, UBP has not verified the information from third sources in this document and does not guarantee its accuracy or completeness. UBP makes no representations, provides no warranty and gives no undertaking, express or implied, regarding any of the information, projections or opinions contained herein, nor does it accept any liability whatsoever for any errors, omissions or misstatements. The information contained herein is subject to change without prior notice. UBP gives no undertaking to update this document or to correct any inaccuracies in it which may become apparent. This document may refer to the past performance of investment interests. **Past performance is not a guide to current or future results.** The value of investment interests can fall as well as rise. Any capital invested may be at risk and investors may not get back some or all of their original capital. Any performance data included in this document does not take into account fees, commissions, and expenses charged on issuance and redemption of securities, nor any taxes that may be levied. Changes in exchange rates may cause increases or decreases in investors' returns. All statements other than statements of historical fact in this document are "forward-looking statements". Forward-looking statements do not guarantee future performances. The financial projections included in this document do not constitute forecasts or budgets; they are purely illustrative examples based on a series of current expectations and assumptions which may not eventuate. The actual performance, results, financial condition and prospects of an investment interest may differ materially from those expressed or implied by the forward-looking statements in this document as the projected or targeted returns are inherently subject to significant economic, market and other uncertainties that may adversely affect performance. UBP also disclaims any obligation to update forward-looking statements, as a result of new information, future events or otherwise. The contents of this document should not be construed as any form of advice or recommendation to purchase or sell any security or funds. It does not replace a prospectus or any other legal documents, which can be obtained free of charge from the registered office of a fund or from UBP. The opinions herein do not take into account individual investors' circumstances, objectives, or needs. Each investor must make their own independent decision regarding any securities or financial instruments mentioned herein and should independently determine the merits or suitability of any investment. In addition, the tax treatment of any investment in the fund(s) mentioned herein depends on each individual investor's circumstances. Investors are invited to carefully read the risk warnings and the regulations set out in the prospectus or other legal documents and are advised to seek professional counsel from their financial, legal and tax advisors. The tax treatment of any investment in a fund depends on the investor's individual circumstances and may be subject to change in the future. This document should not be deemed an offer nor a solicitation to buy, subscribe to, or sell any currency, funds, products, or financial instruments, to make any investment, or to participate in any particular trading strategy in any jurisdiction where such an offer or solicitation would not be authorised, or to any person to whom it would be unlawful to make such an offer or solicitation. Telephone calls to the telephone number stated in this presentation may be recorded. UBP will assume that, by calling this number, you consent to this recording.

Pursuant to Regulation (EU) 2019/2088 of the European Parliament and of the Council of 27 November 2019 on sustainability related disclosures in the financial services sector (the "Disclosures Regulation" or "SFDR"), funds are required to make certain disclosures. Funds falling under the scope of Article 6 of the SFDR are those which have been deemed not to pursue an investment approach that explicitly promotes environmental or social characteristics or has sustainable investment as their objective. The investments underlying this financial product do not take into account the EU criteria for environmentally sustainable economic activities. Notwithstanding this classification, the Investment Managers may take account of certain sustainability risks as further described in the fund's prospectus. Funds falling under the scope of Articles 8 or 9 of the SFDR are those subject to sustainability risks within the meaning of the SFDR. The sustainability risks and principal adverse impacts as stipulated in the SFDR are described in the prospectus. In addition, unless otherwise specified, all funds apply the UBP Responsible Investment policy, which is available on <https://www.ubp.com/en/investment-expertise/responsible-investment>.

Any subscriptions not based on the funds' latest prospectuses, KIDs, annual or semi-annual reports or other relevant legal documents (the "Funds' Legal Documents") shall not be acceptable. The Funds' Legal Documents may be obtained free of charge from Union Bancaire Privée, UBP SA, 96-98 rue du Rhône, P.O. Box 1320, 1211 Geneva 1, Switzerland (UBP), from UBP Asset Management (Europe) S.A., 287-289 route d'Arlon, 1150 Luxembourg, Grand Duchy of Luxembourg, and from Union Bancaire Gestion Institutionnelle (France) SAS, 116 avenue des Champs-Élysées, 75008 Paris, France. The Swiss representative and paying agent of the foreign funds mentioned herein is UBP. The Funds' Legal Documents may be obtained free of charge from UBP, as indicated above.

### This content is being made available in the following countries:

**Switzerland:** UBP is authorised and regulated in Switzerland by the Swiss Financial Market Supervisory Authority (FINMA). The head office is Union Bancaire Privée, UBP SA, 96-98 rue du Rhône, P.O. Box 1320, 1211 Geneva 1, Switzerland. [ubp@ubp.com](mailto:ubp@ubp.com), [www.ubp.com](http://www.ubp.com)

**United Kingdom:** UBP is authorised in the United Kingdom by the Prudential Regulation Authority (PRA) and is subject to regulation by the Financial Conduct Authority (FCA) and limited regulation by the PRA.

**France:** Sales and distribution are carried out by Union Bancaire Gestion Institutionnelle (France) SAS, a management company licensed with the French Autorité des Marchés Financiers, - licence n° AMF GP98041; Union Bancaire Gestion Institutionnelle (France) SAS I 116, av. des Champs Elysées I 75008 Paris, France T +33 1 75 77 80 80 Fax +33 1 44 50 16 19 [www.ubpamfrance.com](http://www.ubpamfrance.com)

**Hong Kong:** UBP Asset Management Asia Limited (CE No.: AOB278) is licensed with the Securities and Futures Commission to carry on Type 1 – Dealing in Securities, Type 4 – Advising on Securities and Type 9 – Asset Management regulated activities. The document is intended only for Institutional or Corporate Professional Investor and not for public distribution. The contents of this document have not been reviewed by the Securities and Futures Commission in Hong Kong. Investment involves risks. Past performance is not indicative of future performance. Investors should refer to the fund prospectus for further details, including the product features and risk factors. The document is intended only for **Institutional Professional Investor** and not for public distribution. The contents of this document and any attachments/links contained in this document are for general information only and are not advice. The information does not take into account your specific investment objectives, financial situation and investment needs and is not designed as a substitute for professional advice. You should seek independent professional advice regarding the suitability of an investment product, taking into account your specific investment objectives, financial situation and investment needs before making an investment. The contents of this document and any attachments/links contained in this document have been prepared in good faith. UBP Asset Management Asia Limited (UBP AM Asia) and all of its affiliates accept no liability for any errors or omissions. Please note that the information may also have become outdated since its publication. UBP AM Asia makes no representation that such information is accurate, reliable or complete. In particular, any information sourced from third parties is not necessarily endorsed by **UBP AM Asia**, and **UBP AM Asia** has not checked the accuracy or completeness of such third party information.

**Singapore:** This document is intended only for accredited investors and institutional investors as defined under the Securities and Futures Act (Cap. 289 of Singapore) ("SFA"). Persons other than accredited investors or institutional investors (as defined in the SFA) are not the intended recipients of this document and must not act upon or rely upon any of the information in this document. The financial products or services to which this material relates will only be made available to clients who are accredited investors or institutional investors under the SFA. This document has not been registered as a prospectus with the MAS. Accordingly, this document and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of this product may not be circulated or distributed, nor may the product be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to persons in Singapore other than (i) to institutional investors under Section 274 or 304 of the Securities and Futures Act (Cap. 289) of Singapore ("SFA"), (ii) to relevant persons pursuant to Section 275(1) or 305(1), or any person pursuant to Section 275(1A) or 305(2) of the SFA, and in accordance with the conditions specified in Section 275 or 305 of the SFA, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA. This advertisement has not been reviewed by the Monetary Authority of Singapore.

**MSCI:** Although Union Bancaire Privée, UBP SA information providers, including without limitation, MSCI ESG Research LLC and its affiliates (the "ESG Parties"), obtain information from sources they consider reliable, none of the ESG Parties warrants or guarantees the originality, accuracy and/or completeness of any data herein. None of the ESG Parties makes any express or implied warranties of any kind, and the ESG Parties hereby expressly disclaim all warranties of merchantability and fitness for a particular purpose, with respect to any data herein. None of the ESG Parties shall have any liability for any errors or omissions in connection with any data herein. Further, without limiting any of the foregoing, in no event shall any of the ESG Parties have any liability for any direct, indirect, special, punitive, consequential or any other damages (including lost profits) even if notified of the possibility of such damages.