

UBAM – EM SUSTAINABLE CORPORATE BOND

Quarterly Comment

For Professional Investors in Switzerland or Professional Investors as defined by the relevant laws.

Market Comment

- The third quarter was split in two, with the continuation of the market optimism seen in Q2 in July and August and renewed concerns in September amid signs a resurgent virus could lead to more lockdowns and a deeper global recession.
- Over the quarter, US treasury bonds appear fairly stable, masking a rally in July, a sell-off in August when expectations that the worst had been avoided were predominant, and a new rally in September when the pandemic accelerated again. Overall, the curve steepened slightly, with 2-year US Treasury rates down -2 bps to 0.13% and 10-year rates up +3 bps to 0.68%.
- Commodities were also weak in September, on concerns of lower demand but overall stronger over the quarter. The CRB index was up by 7.6%, thanks notably to the rally in metal prices (silver +28%, iron ore +18%, copper +11%, gold +5.9%). Oil prices underperformed, however, up only 2.4%. The OPEC cut demand estimates for its oil by 1.1 million barrels a day, while surplus stockpiles of crude and refined products continue to build up.
- Contrary to many countries around the world, there are already signs that economic activity is picking up in China. Industrial production was up in August by 5.6% yoy. Manufacturing PMI came at 51.5 in September, while non-manufacturing PMI stood at 55.9.
- Overall, EM corporate bonds returned 2,63% over the quarter, with spread tightening by 29 bps to 386 bps.
- Investment grade and High Yield bonds posted very similar performance of 2.6%.
- At a regional level, the best performance came from Latin America (+4.4%) and the Middle East(+2.8%). In contrast, Europe (+0.7%) and Asia (+2.1%) underperformed.
- At a country level, the best performance came from Brazil (+6.0%), followed by Egypt (5,9%) and Bahrain (5.8%).
- In contrast, the worst performance came from Ghana (-16.5%),Kazakhstan (-8.4%) and Argentina (-0.8%) also posted negative performance.
- At a sector level, the best performance came from Pulp & Paper (+7.3%), Transport (+5.5%) and Infrastructure (+5.3%). In contrast, Oil & Gas underperformed (1.5%) reflecting the sell-off in crude prices in September. TMT (+2.1%) and Consumer companies (+2.2%) also underperformed.
- Over the quarter, the performance of EM Sustainable corporate bonds (+2.7%), as measured by JP Morgan ESG CEMBI Broad index was broadly in line with the overall EM corporate bond universe.

Sources: UBP, Bloomberg Finance LP, JP Morgan

On April 1, 2020, UBAM – EM Sustainable High Grade Corporate Bond was renamed UBAM – EM Sustainable Corporate Bond. On June 8, 2020, the fund widened its investment guidelines to include HY issuers.

All performance figures are given net of fees. Past performance is not a guide to current or future returns. See full disclaimer at the end of the document.



Performance Review

- Over the quarter, the fund returned 2.63% net of fees, in line with the JP Morgan CEMBI Diversified index*.
- Performance attribution shows that the fund outperformed, gross of fees, thanks to its credit selection (carry and spread effect). Our interest rate duration positioning was neutral, but our curve positioning detracted proved costly.
- Country-wise, the best performance came from our underweight in Kuwait, overweight in Chile as well as from our zero holdings in Ghana and our underweight and selection in Israel.
- In contrast, our underweight in Brazil, selection in Mexico, and underweight in the UAE proved costly.
- Sector-wise, the fund benefited from its overweight and selection in Industrials, selection in Utilities and underweight in Oil & Gas and Financials. In contrast, overweight in TMT proved costly.

**Index provided for comparison and information purposes only. The fund has no official benchmark.*

Portfolio Activity

- We added exposure to Sino Ocean, a Chinese real estate company, which is which has close to 50% of its portfolio is in green-certified buildings. The company also puts high emphasis on health and safety. It is ESG-rated BBB and is not involved in any controversy.
- We increased holdings in Colbun, a Chilean utilities company. The company targets to add around 4,000 MW of renewable capacity by 2030 and announced its plan to retire its coal power plants by 2040. It also increased efforts to protect biodiversity and ecosystems.
- We sold exposure to REC Limited, an Indian government-owned financial company, following the downgrade of its ESG rating to B from BBB. This was triggered by the departure of two independent directors, leaving the company with an undersized board and a weak governance structure.
- Two of our holdings in India TMT were called over the period.
- Due to new inflows late September, the fund held a fairly large cash position at the end of the quarter. This cash was gradually invested early October

On April 1, 2020, UBAM – EM Sustainable High Grade Corporate Bond was renamed UBAM – EM Sustainable Corporate Bond. On June 8, 2020, the fund widened its investment guidelines to include HY issuers.

All performance figures are given net of fees. Past performance is not a guide to current or future returns. See full disclaimer at the end of the document.



Outlook

- We expect the pick-up in volatility seen in September to remain in the short-term, given the increased risk of new lockdowns and the upcoming US elections. Still, we remain constructive on emerging debt for the medium-term.
- Indeed, the pandemic-triggered recession is likely to be less severe in emerging markets than it will be in Developed Markets (DM), and the rebound next year is expected stronger. In its World Economic Outlook, published early October, IMF forecasts emerging economies to slow by 3.3% this year and bounce back by 6.0% in 2021, vs -5.8% and +3.9% respectively for DM.
- Also, investors' appetite for yield remains high and valuations of EM bonds appear attractive especially compared to US and Euro credit, where the combined actions of G3 central banks have pushed Developed Market yields to extremely low levels.
- Importantly, if considering corporate issuers, fundamentals appear more solid than in DM, as leverage for both IG and HY issuers remains lower in EM than in DM. As it is, year-to-date, the default ratio in EM corporate remains lower than in US High Yield credits.
- Still, we recognize that the economic slowdown will have a negative impact on issuers' creditworthiness. Hence, thorough issuer selection remains of paramount importance. We thus rely on our sovereign and credit analysts to avoid negative credit events, with special focus on:
 - Issuers' capacity to generate operating cashflows and maintain a good level of activity, and keep adequate liquidity
 - Their capacity to refinance
 - Their ability to support the leverage accumulated during the crisis
 - Valuations to identify attractive opportunities (overly penalised issuers)
- At a country level, our largest overweight positions are in South Africa, Chile, Hong Kong, Russia and Singapore.
- Our largest underweights are in China, Brazil, Israel, Saudi Arabia and Turkey.
- At a sector level, our largest underweight is in Financials while our largest overweight is in TMT.

On April 1, 2020, UBAM – EM Sustainable High Grade Corporate Bond was renamed UBAM – EM Sustainable Corporate Bond. On June 8, 2020, the fund widened its investment guidelines to include HY issuers.

All performance figures are given net of fees. Past performance is not a guide to current or future returns. See full disclaimer at the end of the document.



ESG Metrics

- At the end of the quarter, the overall ESG Quality Score of the portfolio was 70% higher than the index, standing at 6.57 (equivalent to an MSCI ESG Rating of A) vs. 3.86 for the index (equivalent to an MSCI ESG Rating of BB) (@2020 MSCI ESG Research LLC).
- The weighted average carbon intensity¹ of the fund was 29% below its index, at 477.6 tons CO₂e/\$M sales revenues v. 672.9 tons CO₂e/\$M sales revenues for the index. (@2020 MSCI ESG Research LLC).
- According to ISS, scope 1,2, and 3 greenhouse gas emissions stood 19% below those of the index.
- 59% of the electricity generated from our holdings in the utilities sector came from green power. In comparison, in the index, 72% of the electricity generated came from brown, fossil-fuel related, sources.

- International norms (source: @2020 MSCI ESG Research):
 - Violation of UN Global Compact: 0% (v. 3.3% in the index)
 - Violation of Human Rights norms: 0% (vs. 2.1% in the index)
 - Violation of Labour norms: 0% (vs. 1,3% in the index)

¹ taking into account subsidiary mapping

On April 1, 2020, UBAM – EM Sustainable High Grade Corporate Bond was renamed UBAM – EM Sustainable Corporate Bond. On June 8, 2020, the fund widened its investment guidelines to include HY issuers.

All performance figures are given net of fees. Past performance is not a guide to current or future returns. See full disclaimer at the end of the document.

Disclaimer

This is a marketing document and is intended for informational and/or marketing purposes only. This document is confidential and intended only for the use of the person(s) to whom it was delivered. It may not be reproduced (in whole or in part) or delivered, given, sent or in any other way made accessible to any other person without the prior written approval of Union Bancaire Privée, UBP SA or any entity of the UBP Group ("UBP"). This document reflects the opinion of UBP as of the date of issue. This document is for distribution only to persons who are Professional Investors in Switzerland or Professional Clients or an equivalent category of investors as defined by the relevant laws (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. It is not intended for distribution, publication, or use, in whole or in part, in any jurisdiction where such distribution, publication, or use would be unlawful, nor is it directed at any person at whom or entity at which it would be unlawful to direct such a document. In particular, this document may not be distributed in the United States of America and/or to US persons (including US citizens residing outside the United States of America). This document has not been produced by UBP's financial analysts and is not to be considered financial research. It is not subject to any guidelines on financial research and independence of financial analysis. Reasonable efforts have been made to ensure that the content of this document is based on information and data obtained from reliable sources. However, UBP has not verified the information from third sources in this document and does not guarantee its accuracy or completeness. UBP makes no representations, provides no warranty, and gives no undertaking, express or implied, regarding any of the information, projections or opinions contained herein, nor does it accept any liability whatsoever for any errors, omissions or misstatements. The information contained herein is subject to change without prior notice. UBP gives no undertaking to update this document or to correct any inaccuracies in it which may become apparent. This document may refer to the past performance of investment interests. Past performance is not a guide to current or future results. The value of investment interests can fall as well as rise. Any capital invested may be at risk and investors may not get back some or all of their original capital. Any performance data included in this document does not take into account fees, commissions, and expenses charged on issuance and redemption of securities, nor any taxes that may be levied. Changes in exchange rates may cause increases or decreases in investors' returns. All statements other than statements of historical fact in this document are "forward-looking statements". Forward-looking statements do not guarantee future performances. The financial projections included in this document do not represent forecasts or budgets but are purely illustrative examples based on a series of current expectations and assumptions which may not eventuate. The actual performance, results, financial condition and prospects of an investment interest may differ materially from those expressed or implied by the forward-looking statements in this document as the projected or targeted returns are inherently subject to significant economic, market and other uncertainties that may adversely affect performance. UBP also disclaims any obligation to update forward-looking statements, as a result of new information, future events or otherwise. None of the contents of this document should be construed as advice or any form of recommendation to purchase or sell any securities or funds. This document does not replace a prospectus or any other legal documents, which can be obtained free of charge from the registered office of the fund they relate to, or from UBP. The opinions herein do not take into account individual investors' circumstances, objectives, or needs. Each investor must make his/her own independent decision regarding any securities or financial instruments mentioned herein and should independently determine the merits or suitability of any investment. In addition, the tax treatment of any investment in the fund(s) mentioned herein depends on each individual investor's circumstances and may be subject to change in the future. Investors are invited to carefully read the risk warnings and the regulations set out in the prospectus or other legal documents and to seek professional financial, legal and tax advice. This document should not be deemed an offer nor a solicitation to buy, subscribe to, or sell any currency, funds, products, or financial instruments, to make any investment, or to participate in any particular trading strategy in any jurisdiction where such an offer or solicitation would not be authorised, or to any person to whom it would be unlawful to make such an offer or solicitation. Telephone calls to the telephone number stated in this document may be recorded. UBP will assume that by calling this number you consent to such recording. UBP is authorised and regulated in Switzerland by the Swiss Financial Market Supervisory Authority and is authorised in the United Kingdom by the Prudential Regulation Authority. UBP is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Any subscriptions not based on the funds' latest prospectuses, KIIDs, annual or semi-annual reports or other relevant legal document shall not be acceptable. The latest prospectus, articles of association, KIID and annual and semi-annual reports of the funds presented herein (the "Funds' Legal Documents") may be obtained free of charge from Union Bancaire Privée, UBP SA, 96-98 rue du Rhône, P.O. Box 1320, 1211 Geneva 1 ("UBP"). The Funds' Legal Documents may also be obtained free of charge from UBP Asset Management (Europe) S.A., 287-289 route d'Arlon, 1150 Luxembourg, Grand Duchy of Luxembourg, and from Union Bancaire Gestion Institutionnelle (France) SAS, 116 avenue des Champs-Élysées, 75008 Paris, France. The Swiss representative and paying agent of the foreign funds mentioned herein is UBP. The Funds' Legal Documents may be obtained free of charge from UBP, as indicated above.

Union Bancaire Privée, UBP SA Rue du Rhône 96-98 | P.O. Box 1320 | 1211 Geneva 1 | Switzerland ubp@ubp.com | www.ubp.com