

# UBP PG - ACTIVE INCOME

## Quarterly Comment

For Professional Investors in Switzerland or Professional Investors as defined by the relevant laws.

### *Market Comment*

- Beginning with private markets, during the second quarter of 2020, loan issuance was significantly lower compared to the first quarter of 2020, which included almost zero loan issuance in March. On a quarter-on-quarter basis, loan volume declined from USD 89.1 billion to USD 44.4 billion in the US, and from EUR 22.9 billion to EUR 9.5 billion in Europe. Loan investors withdrew from the new issue market, as borrowers struggled with weakening credit and accelerated loan downgrades in the current environment.
- Accordingly, weighted average new issue institutional spreads during the period rose to 425bps in the US and 536bps in Europe. Partners Group evaluates opportunities to purchase quality corporate loans at discounted prices in the secondary market, and actively sources for attractive risk-adjusted returns in new issuance in the private debt markets. The focus continues to be on companies within non-cyclical industries.
- Turning to public markets, Q2 began on a positive footing for risk markets following the Covid-19 induced sell-off in Q1, as infection rates of the virus dropped significantly across Europe and the US. This allowed governments to start planning and announcing their exit strategies from the lockdown, which would enable economies to begin the process of restarting again. This hope was taken well by markets, with US investment grade credit spreads managing to tighten by 104 bps following a widening of 199 bps in March alone, whilst European equivalent spreads tightened by 58 bps after a widening of 126 bps the prior month. Central banks played a role in the market recovery, with the Fed for example taking the unprecedented step in April of announcing that its corporate credit facilities will also include purchases of fallen angels who have been downgraded from investment grade since March 22nd.
- The recovery in risk markets also came despite historically weak economic data releases, as initial jobless claims in the US suggested that the unemployment rate is set to surge well into double digits in the coming months. Services PMIs reached new lows given the impact of the restrictions on businesses which have been forced to temporarily close, whilst manufacturing activity dropped to the weakest level since 2009 amid the global growth slowdown. This demand shock led to an increase in oil inventories in the US as well, specifically in Cushing, Oklahoma which is where crude is traded and stored. Market fears rose during the month that there would be no more storage capacity available within weeks, which led to the front-month WTI contract trading negatively for the first time in history.
- The uncertain backdrop due to Covid-19, the weakening economic data, as well as the oil price shock which is set to keep inflation subdued, kept interest rate markets supported despite the Q1 rally, with US 10 year yields ending April 3 bps lower at 64 bps, whilst German 10 year Bund yields moved 12 bps lower to -59 bps.



- Risk markets continued to normalise in May following the significant risk off moves observed in the first quarter. The positive sentiment was driven by a continued fall in the pace of infection growth rates across Europe and the US, despite several lockdown restrictions being lifted. Without any signs of a 2nd wave of infection cases, the market was instead able to shift its focus on the likely improvement in economic data as mobility increases.
- This could already be observed in the high frequency labour market data released during the month as initial jobless claims were not as weak as the prior month, whilst continuing claims hinted at some workers already being redeployed back into the labour market. Global PMIs also provided hope that April represented the trough in manufacturing and service activity, which although still weak, appeared to be on the rise in May. Policy support also cushioned any lingering concerns, as the Fed commenced its corporate credit facilities, buying US IG ETFs for the first time, whilst in Europe, progress was made towards the EU Recovery Fund following the joint proposal brought forward by Germany's Merkel and France's Macron.
- US Investment Grade credit spreads managed to tighten by another 41 bps in May, adding to the 104 bps of tightening the prior month, whilst the European equivalent was 16 bps tighter after tightening by 58 bps in April. While US 10 year yields were steady throughout the month, the curve managed to steepen as the market became more confident in the likely economic recovery, and heavy US Treasury supply due to the increase in fiscal spending also weighed on the long-end of the curve. In Europe, the German 10 year Bund yield rose by 14 bps as safe haven hedges were taken off as hopes of an EU Recovery Fund being created this year rose. The idea of this fund being based mainly on grants rather than loans, along with debt mutualisation across the region helped peripheral spreads in particular, with 10 year Italian BTP spreads for example tightening by 43 bps during May alone.
- The second quarter ended on a more subdued note following the sharp recovery observed in risk markets the prior two months, as investors waited to see whether reopening economies would result in a second wave of Covid-19 infections.
- Spreads still managed to tighten in June however, buoyed by the strong bounce in economic data after lockdown measures were lifted. For example in the US, the closely watched payrolls report saw a massive beat versus analyst expectations, as substantial rehiring already appears to have taken place. In addition, global PMIs improved substantially for a second straight month, whilst retail sales growth was also impressive, in a clear sign of pent up demand. Spreads were also supported by the fact that the Fed began to buy individual corporate bonds for the first time in June as part of its previously announced secondary market corporate credit facility, providing a technical tailwind.
- This helped US investment grade credit spreads outperform its European counterpart, tightening by 28 bps in June, whilst European spreads were 19 bps tighter. Despite this positive risk backdrop described, interest rate markets were largely unchanged during the month as uncertainty regarding the Covid-19 endgame persisted and kept yields capped. In particular, concerns were raised in the US, where some of the largest populated states including Texas, Florida and California began seeing accelerating Covid-19 infection growth rates, which led to some fears that this may at some point lead to the reintroduction of growth restrictive, lockdown measures. As a result, investors seemed unwilling to take off safe haven interest rate duration positions, with US 10 year yields for example ending June just 1 bp higher, whilst the equivalent German Bund yield was 1 bp lower by the end of the month.

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## Performance Review

- UBP PG Active - Income increased 2.3% net of fees, (I Share class).
- Before fees, the Private Debt allocation contributed 4.7% to total returns and the Public debt allocation contributed -0.2%.

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## Portfolio Activity

- At the end of the quarter, the yield of the portfolio in USD was 8.0%.
- The interest rate exposure 0.5 years
- The overall credit allocation was:
  - ▶ Private debt: 55%
  - ▶ Public debt: 54%
- As of 30 June 2020, Partners Group Active Income S.C.A., SICAV-SIF held an active portfolio of investments in 44 companies broadly diversified across countries and industry sectors.
- Portfolio activities during the second quarter of 2020 included the debt financing provided to Heidelpay, an omnichannel payment specialist. Established in 2003 and headquartered in Heidelberg, Germany, the company is one of the few payment services providers in the DACH market providing both online and in-store solutions to merchants. Heidelpay has a customer base of 30'000 national and international businesses operating in a wide range of industries. Partners Group's investment thesis in Heidelpay is based on supportive underlying market trends and the company's strong historical financial performance. On the other hand, the Program fully realized its investment in Diligent Corporation, a US-based developer and distributor of board portal software globally. The company's software-as-a-service workflow software allows board members, management, and administrative personnel to produce, deliver, review, and vote on board meeting materials.
- Meanwhile, Partners Group's debt investment in Envision Healthcare, a provider of physician services to hospitals and surgery centers, was restructured. Since the onset of the COVID-19 pandemic, patient volumes decreased by approximately 70% in its ambulatory surgery and anesthesia services, while emergency room visits are down by 30%, as patients are avoiding elective procedures and are staying clear of emergency rooms for fear of being infected. Moreover, regulatory and reimbursement risk related to a Surprise Medical Billing legislation is likely to resurface in 2020 and poses a challenge to Envision. In light of near- and longer-term headwinds faced by Envision, Partners Group negotiated an exchange of its unsecured notes for a first lien term loan position, ahead of all unsecured debt in the capital structure, and accepted a discount on the principal in exchange for greater downside protection and improved liquidity. The capital reorganization lowered total leverage and reduced interest burden on Envision.
- Overall, the Program's portfolio of investments had positive valuation adjustments during the second quarter of 2020 as governments begin to ease restrictions on business operations and people movement. Partners Group's global Private Debt investment team remains focused on protecting value across our portfolio, particularly companies with liquidity needs.



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## Outlook

- The second quarter of 2020 saw a sharp recovery in both risk markets and economic data as infection rates of the corona virus dropped significantly across Europe and the US, which allowed for governments to lift strict lockdown measures and for non-essential services to resume. The recovery was boosted by central banks which did not let up with their easing measures through Q2, whilst on the fiscal side we also saw governments go above and beyond what was announced during the global financial crisis. Looking ahead to Q3, the focus will be on whether the reopening of economies leads to a second wave of Covid-19 infections which results in another lockdown, given that we are already seeing worrying signs of infection rates increasing in certain US states. In Europe, hopes are building for an EU Recovery Fund to be passed that includes debt mutualisation, which would crucially provide the region with another easing lever away from just the ECB. Given social unrest in the US, attention is already turning towards the November Presidential election as well, which could create a more volatile backdrop as we head into the second half of the year.
- Following a very busy first quarter for the Fed in which they brought interest rates down to the zero lower bound, the second quarter saw their various facilities be put to good use. For example Investment Grade credit spreads continued to normalise with the credit curve steepening as the Fed began purchasing both ETFs and individual corporate bonds during the quarter and took another unprecedented step of including the purchases of recent fallen angels within the program. In addition, USD funding stresses observed at the end of Q1 were dealt with through central bank swap lines, which allowed for the Libor-OIS spread to also revert and the dollar to weaken. Whilst no changes were made to the Fed Funds rate, US yields remained in a tight range throughout the quarter given that Fed Chair Powell appeared credible with his forward guidance of rates remaining at the zero lower bound for the foreseeable future. Despite the recent bounce in economic data for example, Powell chose to concentrate his communication on the potential longer term damage of the recession, which further emphasises the bank's accommodative stance.

- With regards to the data released itself, impressively the ISM manufacturing index returned back into expansion territory at 52.6 in June. This represented a greater than 10 point rise during the quarter, whilst payroll data also suggested that workers have already been redeployed back into the labour market, which is not necessarily surprising given that the majority of layoffs were described by the survey as being temporary in nature. However at 11%, the unemployment rate still remains above the GFC peak, where risks of a spike in Covid-19 cases in the US suggest that the sharp improvement in the labour market may begin to slow from here. In addition, whilst retail sales also saw a big beat in May, growing at 18% MoM, the fear is that some of this strength may dissipate once the direct payments program and enhanced unemployment benefits from the US Treasury to individuals expires. As a result of these lingering uncertainties, we expect the Fed to continue on its dovish course in the coming quarter, in which they will likely link their forward guidance to actual inflation outcomes. Given the lack of inflationary pressures that the US economy has managed to generate over the past 10 years, such a policy change would be a dovish development and should keep any yield spikes capped in the near term.
- After an eventful first quarter for the ECB, the bank continued with its easing policies during the second quarter, as it increased the size of its pandemic emergency purchase programme by EUR 600bn following aggressive use of the funds initially to deal with the widening of peripheral spreads. Spreads were also supported by easing LTRO terms which made carry trades at the front of the curve attractive for banks. However the more important development for the Eurozone during the second quarter was the progress made on the EU Recovery Fund following the proposal brought forward by France's Macron and Germany's Merkel. If passed, the fund will provide a credible backstop for the region, and should price out any lingering fears regarding Eurozone break up risks as well given that it should see support from the Italians as the proposal is based on grants rather than just loans and includes debt mutualisation.
- Having passed through several stages of this crisis, we are now in the early recovery phase as lockdown restrictions have been lifted, and the worst in the data appears to be behind us. Whilst the virus may not have been eliminated yet, crucially we are learning to live with it. For example although we are seeing localised spikes in cases, positively the fatality rate is not growing in line with this. As such, our view remains that as long as there is not another severe lockdown, it should allow for the impact of growth from the coronavirus shock to be short lived compared to other recessions. Although there will be some sectors of the economy that take longer to recover, this should be somewhat offset by the accommodation from monetary and fiscal authorities which we expect to remain intact for years after this crisis has ended.

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