



UNION BANCAIRE PRIVÉE

新聞稿

2019 年上半年業績

瑞聯銀行 2019 年上半年純利 1.172 億瑞士法郎，管理資產總值增長 6%

日內瓦 2019年 7月 19日

- 瑞聯銀行截至2019年6月底的純利為1.172億瑞士法郎，比去年同期的1.153億瑞士法郎上升1.7%。
- 管理資產總值截至2019年6月底增長76億瑞士法郎至1,344億瑞士法郎。

淨資金流入及管理資產總值持續增長

瑞聯銀行的管理資產總值由 2018 年 12 月底的 1,268 億瑞士法郎增長至 2019 年 6 月底的 1,344 億瑞士法郎，此增幅主要來自私人客戶的淨資金流入，以及在 2018 年初收購盧森堡銀行 Banque Carnegie Luxembourg 所貢獻的 21.27 億瑞士法郎。市場行情理想配合管理資產表現穩健，足以抵銷因美元和歐元匯率下跌及機構客戶在 2019 年初將獲利回吐而造成的負面影響。

營業收入在 2019 年上半年為 5.332 億瑞士法郎，比去年同期的 5.400 億瑞士法郎小幅下跌 1.3%，此跌幅反映私人及機構客戶在偶然出現的困難市況中縮減交易活動。

營業開支在2019年上半年為3.639億瑞士法郎，比去年同期的3.410億瑞士法郎稍有上升，這主要來自於整合盧森堡銀行業務和收購倫敦ACPI (於2018年底完成交易)所產生的非經常性成本，以及本行大力擴展亞洲業務和在2019年上半年投資於數碼設備的支出。

純利在2019年上半年為1.172億瑞士法郎，比去年同期的1.153億瑞士法郎上升1.7%，當中包括出售一項位於倫敦的物業。

截至2019年6月底，本行一級資本比率為26.1%，短期流動性覆蓋比率(LCR)為301.3%，充分顯示本行財政實力雄厚，資產負債表質素優良。

瑞聯銀行行政總裁Guy de Picciotto表示：「我們成功整合最近兩項收購計劃和壯大亞洲團隊的努力開始取得成果。基於本行投資方案的回報表現強勁，而管理資產總值也持續增長，我們對2019年下半年的業務前景充滿信心，這良好格局成就我們繼續為未來的發展而投資。」

媒體垂詢：

Bernard Schuster

集團傳訊主管及發言人

電話: +41 58 819 24 70, 電郵: bernard.schuster@ubp.ch

Maude Hug

集團媒體關係主管

電話: +41 58 819 75 27, 電郵: maude.hug@ubp.ch

關於瑞聯銀行 (Union Bancaire Privée, UBP) – www.ubp.com

瑞聯銀行為瑞士首屈一指的私人銀行之一，也是其中資本實力最雄厚的金融機構，一級資本比率達到 26.1% (截至 2019 年 6 月 30 日)。本行精於為私人及機構客戶提供財富管理服務，總部設於日內瓦，在全球超過 20 個據點聘用約 1,772 名員工，管理資產總值為 1,344 億瑞士法郎(截至 2019 年 6 月 30 日)。

FINANCIAL RESULTS AS AT 30 JUNE 2019

(UNAUDITED ACCOUNTS)

Financial highlights for the Group

In CHF million, unless otherwise stated

	As at 30.06.2019	As at 30.06.2018	Variation	Variation in %
Net profit	117.2	115.3	1.9	1.7%
Operating result	109.1	147.4	(38.3)	(26.0%)
Client assets (in CHF billions)	134.4	128.4	6.0	4.7%
Total operating income	533.2	540.0	(6.8)	(1.3%)
Net result from interest operations	153.5	150.6	3.0	2.0%
Net fees and commissions income	328.1	332.2	(4.1)	(1.2%)
Profit on trading operations and on fair value options	46.4	49.1	(2.7)	(5.6%)
Total operating expenses	363.9	341.0	22.9	6.7%
Personnel expenses	262.4	250.4	11.9	4.8%
General and administrative expenses	101.6	90.6	11.0	12.2%
Depreciation, value adjustments, provisions and losses	60.1	51.6	8.5	16.5%
Total assets	31,963.0	31,116.0	847.0	2.7%
Shareholders' equity	2,284.9	2,215.5	69.4	3.1%
Share capital	300.0	300.0	0.0	0.0%
Capital reserves	867.3	867.3	0.0	0.0%
Reserves and retained earnings	785.0	717.6	67.4	9.4%
Reserves for general banking risks	215.4	215.4	0.0	0.0%
Operating cost/income ratio	68.3%	63.1%	-	-
Cost/income ratio after depreciation	79.3%	72.3%	-	-
Return on equity (ROE)	10.5%	10.1%	-	-
Shareholders' equity/total assets	7.1%	7.1%	-	-
Tier 1 capital ratio	26.1%	28.2%	-	-
Liquidity coverage ratio (LCR)	301.3%	290.4%	-	-
Leverage ratio	5.6%	5.6%	-	-

Consolidated statement of income (unaudited accounts)

In CHF thousands

	As at 30.06.2019	As at 30.06.2018	Variation	Variation in %
Consolidated statement of ordinary income and expenses on banking operations				
Result from interest operations				
Interest and discount income	313,514	221,165	92,349	41.8%
Interest and dividends from financial investments	46,402	48,570	(2,168)	(4.5%)
Interest expense	(206,071)	(119,171)	(86,900)	72.9%
Gross result from interest operations	153,845	150,564	3,281	2.2%
Changes in value adjustments and provisions for default risks and losses from interest operations	(326)		(326)	
Net result from interest operations	153,519	150,564	2,955	2.0%
Fees and commissions				
Commission income on securities trading and investment transactions	335,072	337,416	(2,344)	(0.7%)
Credit-related fees and commissions	1,381	1,468	(87)	(5.9%)
Other fees and commissions income	1,061	2,028	(967)	(47.7%)
Commission expense	(9,450)	(8,749)	(701)	8.0%
Fees and commissions	328,064	332,163	(4,099)	(1.2%)
Result from trading activities and the fair value option	46,354	49,102	(2,748)	(5.6%)
Other result from ordinary activities				
Result from the disposal of financial investments	(579)	4,880	(5,459)	(111.9%)
Income from participations	4,972	1,802	3,170	175.9%
of which, from participations reported using the equity method	(345)	(684)	339	(49.6%)
of which, from other non-consolidated participations	5,317	2,486	2,831	113.9%
Result from real estate	343	728	(385)	(52.9%)
Other ordinary income	532	768	(236)	(30.7%)
Other ordinary expenses	-	-	-	-
Other result from ordinary activities	5,268	8,178	(2,910)	(35.6%)
Total income	533,205	540,007	(6,802)	(1.3%)

In CHF thousands

	As at 30.06.2019	As at 30.06.2018	Variation	Variation in %
Operating expenses				
Personnel expenses	(262,357)	(250,417)	(11,940)	4.8%
General and administrative expenses	(101,584)	(90,559)	(11,025)	12.2%
Operating expenses	(363,941)	(340,976)	(22,965)	6.7%
Value adjustments on participations and depreciation of tangible and intangible fixed assets				
	(58,626)	(49,466)	(9,160)	18.5%
Changes to provisions and other value adjustments and losses	(1,490)	(2,118)	628	(29.7%)
Operating result	109,148	147,447	(38,299)	(26.0%)
Extraordinary income	34,361	254	34,107	13,428.0%
Taxes	(26,329)	(32,440)	6,111	(18.8%)
Group profit	117,180	115,261	1,919	1.7%

Consolidated balance sheet

In CHF thousands

	As at 30.06.2019	As at 31.12.2018 (audited)
Assets		
Cash and cash equivalents	9,061,853	8,435,045
Due from banks	1,034,455	1,083,437
Due from securities financing transactions	238,383	814,300
Due from clients	9,028,674	8,909,196
Mortgages	1,654,639	1,620,091
Trading portfolio assets	622,329	394,723
Positive replacement values of derivative financial instruments	317,941	501,912
Other financial instruments at fair value	831,668	793,102
Financial investments	8,248,225	9,205,249
Accrued income and prepaid expenses	143,783	143,085
Non-consolidated participations	2,623	2,615
Tangible fixed assets	296,078	295,718
Intangible assets	316,741	324,698
Other assets	165,621	47,603
Total assets	31,963,013	32,570,774
Total subordinated claims	-	-

In CHF thousands

As at 30.06.2019	As at 31.12.2018 (audited)
---------------------	----------------------------------

Liabilities

Due to banks	923,039	617,320
Liabilities from securities financing transactions	2,943,903	4,593,034
Due in respect of client deposits	23,569,122	23,137,793
Liabilities from trading portfolios	123	-
Negative replacement values of derivative financial instruments	589,143	389,183
Liabilities from other financial instruments at fair value	1,320,140	989,734
Accrued expenses and deferred income	247,958	379,462
Other liabilities	53,756	127,867
Provisions	30,940	33,672
Total liabilities	29,678,124	30,268,065

Reserves for general banking risks	215,375	215,375
Share capital	300,000	300,000
Capital reserves	867,336	867,336
Reserves and retained earnings	784,998	717,593
Group profit	117,180	202,405
Total equity	2,284,889	2,302,709

Total liabilities and equity	31,963,013	32,570,774
-------------------------------------	-------------------	-------------------

Total subordinated liabilities	-	-
---------------------------------------	----------	----------

Off-balance-sheet transactions

In CHF thousands

As at 30.06.2019	As at 31.12.2018 (audited)
---------------------	----------------------------------

Contingent liabilities	386,465	405,587
Irrevocable commitments	107,099	71,554
Liabilities to pay up shares and to make additional payments	354,986	210,860
Credit commitments (deferred payments)	-	599