



UNION BANCAIRE PRIVÉE



Press release

Union Bancaire Privée broadens private equity offering in partnership with Rothschild & Co

Geneva, 3 June 2019

Union Bancaire Privée, UBP SA (“UBP”) announced today a partnership with independent family group Rothschild & Co, which offers solutions in global advisory, wealth & asset management, and merchant banking. The two family-owned companies will be jointly providing an innovative strategy for both private and institutional clients to diversify their portfolios in the private equity market.

Through this partnership UBP will benefit from Rothschild & Co’s experience in private equity and widen its offering for clients wishing to invest in unlisted companies. Thanks to its cooperation with Partners Group since 2017 and its acquisition of ACPI in 2018, UBP has a diversified range of private debt solutions. These complement its Direct Investments Group (DIG) team’s exclusive investment opportunities for qualified investors in private equity markets.

Rothschild & Co manages a set of dedicated private equity and private debt funds, totalling over EUR 11 billion worth of assets. The new strategy developed through this partnership will give UBP’s clients access to a diversified portfolio of small and medium-sized companies across the world, through four private equity approaches (Primary, Direct Secondary, Late Primary, and Direct). It will be managed by Rothschild & Co, with the experts of UBP’s DIG team acting as investment advisors.

Guy de Picciotto, UBP’s CEO, said: “We are very pleased to be working alongside a renowned leader in private equity. Thanks to UBP’s expertise and Rothschild & Co’s positioning in this market, we will be able to develop our exclusive offering directed at major private and institutional investors by opening up innovative and varied investment opportunities to them.”

Alexandre de Rothschild, Executive Chairman of Rothschild & Co, also expressed great satisfaction with this collaboration: “Over ten years we have been building up a private equity platform spanning the full spectrum of expertise we have at Rothschild & Co, which has enabled us to offer our clients the best investment opportunities in the small and medium-sized segment. We are delighted to be collaborating with UBP and are convinced that this partnership will bring added value for both banks.”

For any further information, please contact:

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About Union Bancaire Privée (UBP)

UBP is one of Switzerland's leading private banks, and is among the best-capitalised, with a Tier 1 ratio of 26.6% as at 31 December 2018. The Bank is specialised in the field of wealth management for both private and institutional clients. It is based in Geneva and employs 1,781 people in over twenty locations worldwide; it held some CHF 126.8 billion in assets under management as at 31 December 2018.

About Rothschild & Co

With a team of c.3,500 talented financial services specialists on the ground in over 40 countries across the world, our integrated global network of trusted professionals provide in-depth market intelligence and effective long-term solutions for our clients in Global Advisory, Wealth & Asset Management, and Merchant Banking. Rothschild & Co is family-controlled and independent and has been at the centre of the world's financial markets for over 200 years. Rothschild & Co is a French partnership limited by shares (société en commandite par actions) listed on Euronext in Paris, Compartment A with a share capital of €154,895,024. Paris trade and companies registry 302 519 228. Registered office: 23 bis avenue de Messine, 75008 Paris, France.