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NEED EXPERT INSIGHT?

UBP specialists provide you with their economic views and investment convictions, and answer your questions.

All questions and queries concerning UBP's corporate strategy and organisation will be answered by Corporate Communications.

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UNION BANCAIRE PRIVÉE



UNION BANCAIRE PRIVÉE

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UNION BANCAIRE PRIVÉE

Asset Management

INSTITUTIONAL CLIENTS



Nicolas Faller

Co-CEO Asset Management

Location: Zurich

Speaks: French/English/German

Nicolas joined UBP in 2010 as Head of Sales Europe. He became CEO of UBP's newly created Institutional Clients division in May 2013, before being named co-CEO of the Asset Management division in July 2015. He has over 25 years of experience in banking and finance.

INVESTMENT MANAGEMENT



Michaël Lok

Co-CEO Asset Management

Group Chief Investment Officer

Location: Geneva

Speaks: French/English

Michaël joined UBP in 2015 as Co-CEO Asset Management / CIO Group. Previously, he was Global Head of Asset Management with Crédit Agricole Private Banking. He has over 20 years' experience in wealth & asset management.

INVESTMENT STRATEGY



Norman Villamin

Group Chief Strategist

Location: Zurich

Speaks: English

Norman joined UBP in 2015 and has over 25 years' experience managing wealth both on an advisory and discretionary basis for top companies in the financial industry.

MACROECONOMY



Patrice Gautry

Chief Economist

Location: Geneva

Speaks: French/English

Patrice has been UBP's Chief economist for over 15 years and has nearly 30 years' experience in macro-economics and investment strategy.

MACROECONOMY ASIA



Carlos Casanova

Senior Economist Asia

Location: Hong Kong

Speaks: Spanish/English/Chinese

Carlos joined UBP in 2020 as Senior Economist, Asia. He leads UBP's macroeconomic research in Asia and contributes to shaping our Asia investment strategy. He has over nine years of experience in economist roles.

FOREX



Peter Kinsella

Global Head of Forex Strategy

Location: London

Speaks: English









Peter has 14 years' experience in forex. He joined UBP in 2018 from the Commonwealth Bank of Australia in London where he was Director of International Rates & FX Strategy. Prior to that he spent several years in Asset Management notably as Head of Emerging Market Research with Commerzbank and as forex and derivatives trader with Pioneer Investments.



UNION BANCAIRE PRIVÉE

Asset Management

Market Heads EMEA

<p>EMEA</p>  <p>Nicolas Delrue Head of Institutional Sales EMEA and Head of Investment Specialists Location: Paris Speaks: French/English</p> <p>Nicolas is Head of Institutional Sales and Head of the Investment Specialists team at UBP, out of Paris. He previously worked as an investment specialist for the convertible bond desk at Fortis Investments and as an investment specialist for a hedge fund at SGAM Alternative Investments.</p>	<p>FRANCE</p>  <p>Dominique Leprévots President UBP Asset Management (France) Location: Paris Speaks: French/English</p> <p>Dominique joined the Group Union Bancaire Privée in August 1998 as Managing Director to create the French structure and is now president of UBP Asset Management (France) since 2003. He has over 25 years of experience in the business of institutional management.</p>	<p>ITALY</p>  <p>Luca Trabattoni Head of Sales Italy and Mediterranean Countries Location: Milan Speaks: Italian/English/French</p> <p>Luca joined UBP in 2011 as Head of Sales Italy and Mediterranean Countries. Prior to this, he worked for 10 years as Senior Sales Manager for Italy with the Pictet Group. Previous roles include Relationship Manager with JP Morgan Fleming Asset Management and Head of Marketing & Sales of Real Estate Funds with BNP Paribas BNL Fondi Immobiliari.</p>	<p>NORDICS</p>  <p>Nina Jahanbin Head of Nordics Location: London Speaks: English/Swedish</p> <p>Nina joined UBP in 2020 as Head of Nordics, in charge of growing and broadening UBP's product offering in the Nordic region. Having previously worked at Pinebridge Investments and Neuberger Berman, she has a deep understanding of the Nordics asset management industry.</p>
<p>SPAIN</p>  <p>Felipe Lería González Head of Sales Iberia Location: Barcelona Speaks: Spanish/Catalan/English</p> <p>Felipe has been responsible for the sales and marketing activity at UBP since early 2006. Prior to his role, he developed his career in the wealth management business, having worked for the Swiss banks UBS and Credit Suisse. He has been in the financial industry since 1998, when he started working for Morgan Stanley.</p>	<p>SWITZERLAND</p>  <p>Maribel Mozzi Head of Institutional Clients Switzerland Location: Zurich Speaks: German/English/Spanish/French</p> <p>Maribel joined UBP in 2016 and has been responsible for UBP's institutional business in Switzerland since then. Maribel has many years of experience in the financial sector. She started her career in asset management in 2000 at Julius Baer.</p>	<p>UNITED-KINGDOM</p>  <p>Philippe Lespinard Head of Asset Management London Location: London Speaks: French/English</p> <p>Philippe joined UBP in 2021 as Head of Asset Management London and Head of Alternative Fixed Income & Partnerships. He is a seasoned investment professional with over 30 years of experience in leading investment firms, primarily as Fixed Income CIO. Before joining UBP, he was Head of Fixed Income at Schroder Investment Management.</p>	 <p>Jean-Luc Eyssautier Deputy Head of Asset Management London Location: London Speaks: French/English/Spanish</p> <p>Jean-Luc is Deputy Head of UBP's Asset Management in London and oversees business activities in the UK, Ireland, the Channel Islands and the Nordics. He joined UBP in 2012 and has over 18 years' experience in asset management with a focus on Sales and Marketing.</p>



UNION BANCAIRE PRIVÉE

Asset Management

Market Heads ASIA

ASIA



Wee Ping Nah

CEO Asset Management, Asia

Location: Hong Kong

Language: English/Chinese/Japanese

Wee Ping has responsibility for growing the Bank's asset management business and overseeing the firm's business development across traditional and alternative investment solutions for institutional and professional investors throughout the APAC region. He has over 25 years' experience in the asset management industry.

CHINA



Rencan Tian

CEO of UBP Investment Management

(Shanghai) Limited, Chinese Equities

Location: Shanghai

Speaks: English/Chinese/French

Rencan is one of the leading executives in the Chinese financial sector and as such has a strong expertise of the Chinese fund industry. He joined UBP in 2015.



UNION BANCAIRE PRIVÉE

Asset Management

Fixed income

GLOBAL & ABSOLUTE RETURN



Philippe Gräub

Head of Global & Absolute Return Fixed Income

Location: Geneva

Speaks: French/English

Philippe joined UBP in 2007 as Senior Portfolio Manager then became Head of the Global & Absolute Return Fixed Income team in 2020. He has over 20 years of experience in finance with previous roles at Pictet.



Mohammed Kazmi

Portfolio Manager, Macro Strategist

Location: London

Speaks: English

Mohammed joined UBP's fixed income team in November 2015 as a macro strategist. He co-formulates the top-down asset allocation view as implemented across portfolios. He has 8 years' experience as a strategist, notably on macro currency and cross-asset class emerging markets.



Olivier Debat

Senior Investment Specialist

Location: Geneva

Speaks: French/English

Olivier has over 15 years' experience in investments, and has specialised in fixed income strategies with a macroeconomic approach.

EMERGING MARKET DEBT



Sergio Trigo Paz

CIO & Head of Emerging Markets Fixed Income

Location: London

Speaks: English/French/Spanish

Sergio joined UBP in London in September 2022 as CIO & Head of Emerging Market Fixed Income. He came from BlackRock where he headed the Emerging Market Debt team.

Prior to joining Blackrock in 2012, he was Head of Emerging Markets Fixed Income and then CIO at BNP Paribas Investment Partners.



Jack Deino

Co-Head of Emerging Markets Corporate Credit

Location: Zurich

Speaks: English

Jack joined UBP in Zurich in October 2023 as Senior Portfolio Manager, from BlackRock where he served for 8 years as Head of the EM Corporate Debt Team and Lead Portfolio Manager. Prior to that, he was Head of the EM Portfolio at Invesco.



Alonso Perez-Kakabadse

Senior Portfolio Advisor and Strategist

Location: Madrid

Speaks: English/French/Spanish

Alonso joined UBP in London in April 2023 as Senior Portfolio Advisor and Strategist from Wellington Management. He has over 15 years of experience in the EM space both as portfolio manager and macro strategist. Earlier in his career he also served as Vice Minister of the Economy of Ecuador and as Economic Advisor to the President.



UNION BANCAIRE PRIVÉE

Asset Management

Fixed income

CONVERTIBLES



Benjamin Schapiro

Head of Convertible Bonds

Location: Paris

Speaks: French/English

Benjamin joined UBP Asset Management (France) in September 2016. He previously worked at La Financière de l'Echiquier where he became Portfolio Manager in 2013 and co-managed all convertible bond strategies until August 2016.



Matthieu Tournaire

Senior Investment Specialist –
Convertible Bonds

Location: Paris

Speaks: French/English

Matthieu joined UBP in Paris in 2022. He spent eight years as a member of the Global Asset Allocation team at the insurer, Aon, providing clients with advice on major asset classes and investment strategies. Prior to joining UBP he worked as a senior portfolio manager in the Investment Strategy team of Coal Pension Trustees Investment in London.

Research

RESEARCH ASIA



Anitza Nip

Head of Fixed Income Research, Asia

Location: Hong Kong

Speaks: English/Mandarin/Cantonese

Anitza is responsible for innovating investment opportunities and solutions in fixed income across the region. She has extensive experience in fixed income products and has held various senior positions in different financial institutions including National Australia Bank, Société Générale, Standard Bank Asia and Credit Agricole.



Cindy Tan

Head of Fixed Income Research,
South Asia

Location: Singapore

Speaks: English/Mandarin

Cindy oversees UBP's fixed income recommendations and strategy for South East Asia. She is an experienced Fixed Income Specialist with more than 20 years' experience in the financial services industry. She has held senior roles in the fixed income space with EFG Bank International, BSI and RBS Coutts.



UNION BANCAIRE PRIVÉE

Asset Management

Equities

SWISS & GLOBAL



Martin Moeller
Co-Head of Swiss and Global Equity

Location: Geneva
Speaks: English/German/French

Martin manages Global Equity funds and mandates. He has more than 20 years' experience in banking (14 of which he spent with Deutsche Bank) and is specialised in the Global, European and Swiss equity analysis with a strong bias on financials.



Eleanor Taylor Jolidon
Co-Head of Swiss and Global Equity

Location: Geneva
Speaks: French/English/German

Eleanor has more than 20 years' investment experience on the sell and buy-side, of which 15 specifically concentrating on the Swiss equity market. She manages all Swiss funds, mandates and products of the Bank.

US / JAPAN



Cédric Le Berre
Senior Analyst

Location: Geneva
Speaks: French/English/Mandarin

Cédric has more than 13 years' experience in fund research and is responsible for representing our range of external managers. He is specialized in US and Japanese equities.

RESEARCH ASIA



Kieran Calder
Head of Equities Research Asia

Location: Singapore
Speaks: English

Kieran leads the Equities Research team in Asia and is responsible for regional stock market coverage. He worked for more than 15 years in financial markets in Asia including Japan, on both the institutional sell-side and buy-side, before entering the private wealth industry.



Linda Lam
Head of Equity Advisory, North Asia

Location: Hong Kong
Speaks: English/Chinese

Linda manages the global equity advisory services for North Asia, as well as Chinese and Hong Kong stock research. She was previously an Equity Specialist at HSBC Global Private Banking, specialising in equity advisory for Greater China UHNW offshore wealth clients and family offices.

TECHNOLOGY ASIA



Vey-Sern Ling
Senior Equity Advisor

Location: Singapore
Speaks: English/Mandarin

Vey-Sern joined UBP in 2021 as Senior Equity Advisor. He oversees the technology and Internet equity coverage in Asia, with a particular focus on China. He has 15 years of experience covering Asia and China technology and internet sectors.

ENERGY TRANSITION



Marc Elliott
Energy Transition Investment Specialist

Location: Geneva
Speaks: English/French

Marc joined UBP's Advisory Services team in 2021, covering energy transition space and co-managing the UBP Energy Transition Certificate and Car of Tomorrow Certificate. Before, he worked as a sell-side analyst for 14 years, covering a range of sectors including resources, utilities, chemicals and industrials.



UNION BANCAIRE PRIVÉE

Asset Management

Responsible Investment

RESPONSIBLE INVESTMENT AM



Karine Jesiolowski
Head of Responsible Investment AM

Location: Paris
Speaks: French/English

Karine has over 20 years' experience in EM fixed income. Prior to joining UBP in 2014, Karine was an EM Strategist and EM Portfolio Manager at CPR AM and Rothschild AM. She then held positions as Investment Specialist and Sales and Marketing manager at Fortis Investments and BNP Paribas Investment Partners.

IMPACT INVESTING



Victoria Leggett
Head of Impact Investing Development

Location: London
Speaks: English

Victoria joined UBP in 2010 as a portfolio manager and has 15 years of investment experience. She previously worked as a European Equity Analyst at Threadneedle and started her career in Corporate Finance.



Charlie Anniss
Co-Head of Impact Investing

Location: London
Speaks: English/French/Spanish

Charlie joined the Pan-European equities team in September 2016 as a Small- and Mid-Cap Senior Portfolio Manager. He now co-heads the Impact Investing team. Prior to UBP, Charlie worked for 15 years as a fund manager at M&G.



Mathieu Nègre
Co-Head of Impact Investing

Location: London
Speaks: French/English

Mathieu has over 25 years' experience in portfolio management and investments, including 20 years covering Emerging Markets. He is co-Head of Impact investing and heads the Emerging Market Impact team.

IMPACT INVESTING



Eli Koen
Portfolio Manager Emerging Market Impact Equities

Location: London
Speaks: English/Turkish

Eli has over 25 years' investment experience; he specialises in emerging equities and co-manages UBP's impact Emerging Market strategy. He joined UBP in 2010.



Yvan Delaplace
Investment Specialist & Fund Analyst

Location: Zurich
Speaks: French/English

Yvan is a fund analyst and an investment specialist for UBP's Impact platform. He joined UBP in November 2015 as fund analyst and portfolio manager. He has over 20 years of experience as a quantitative analyst, portfolio manager and sales manager.



Simon Pickard
Chair of the Impact Investment Committee

Location: Geneva
Speaks: English/French

Simon joined UBP in 2019 as a consultant to the impact investing strategies. He has over 20 years' of investment experience, primarily as a portfolio manager in emerging markets, and now devotes himself full-time to impact investing.



UNION BANCAIRE PRIVÉE

Asset Management

Alternative & Thematic Investments

ALTERNATIVE INVESTMENTS



Kier Boley

Co-Head and CIO of UBP Alternative Investment Solutions
Location: London
Speaks: English

Kier joined UBP in April 2020 as Co-Head and CIO of UBP Alternative Investment Solutions. He previously spent 20 years at GAM, where he was Head of alternative investments.



John Argi

Co-Head UBP Alternative Investment Solutions
Location: Geneva
Speaks: French/English/Italian

John joined UBP in January 2008. He has been an active member of the investment team, alternately in New York and Geneva. Since 2015, he has been an alternative investments advisor as well as contributing to business development. He has 12 years of experience in the alternatives industry.



Zuhair Khan

Senior Fund Manager, Japanese Long/Short Equities
Location: Tokyo
Speaks: English/Japanese/Urdu/Hindi

Zuhair joined UBP in 2019 as portfolio manager of Japanese Long/Short equities. His previous strategy research focused on corporate governance reform, shareholder activism and Event Driven strategies. He has over 20 years of experience in the asset management industry.



Fredrik Langenskiöld

Senior Investment Specialist
Location: London
Speaks: French/English

Fredrik is a Senior Investment Specialist for Alternative Investments, advising both private and institutional clients on their investments in the hedge fund universe. He has over 15 years of experience in the alternatives industry.



UNION BANCAIRE PRIVÉE

Asset Management

Alternative & Thematic Investments

PRIVATE MARKETS



Brice Thionnet
Head of Private Markets

Location: Geneva
Speaks: French/English

Brice is the Head of UBP's Private Markets Group. Prior to joining UBP, Brice worked notably at Deutsche Bank and Baker & McKenzie. He benefits from 15 years' experience in the Private Markets and Corporate Advisory.



Michael Ostro
Head of Private Markets, Asia

Location: Singapore
Speaks: English

Michael is responsible for serving UBP Asia's clients with innovative private market opportunities sourced locally and globally. He first joined UBP in 2019 as an investment specialist, and subsequently shifted his focus to market development.



Christophe Gantenbein
Global Head of Private Markets Institutional Solutions

Location: Zurich
Speaks: German/English/French

Christophe is Global Head of Private Markets Institutional Solutions at UBP, based in Zurich. He joined UBP in January 2023 after more than twelve years of service to Partners Group where he was a Member of Management in charge of Client Solutions for European institutional clients.



Colin Greene
Head of Private Debt

Location: London
Speaks: English

Colin joined UBP in 2019 through the acquisition of ACPI, where he also headed the Private Debt team. His 30 years of experience in finance includes the hedge fund industry and structured finance at investment banks.

PRIVATE MARKETS



Pierre Escande
Head of Real Estate

Location: Paris
Speaks: French/English

Pierre joined UBP in 2021 as Head of Real Estate. He previously co-headed Savills IM France and Benelux, a renowned international investment manager firm with over EUR 23 bn worth of AuM. Pierre has over 15 years of real estate experience.



Charlotte Dewynter
Head of Infrastructure

Location: Geneva
Speaks: French/English

Charlotte joined UBP in 2019 as Head of Infrastructure Investments within the Private Markets Group. She has more than 22 years of experience in advisory and infrastructure investments. Previously, she was with Antin Infrastructure Partners and in the M&A team of BNP Paribas.



UNION BANCAIRE PRIVÉE

Wealth Management

ZURICH



Adrian Künzi
CEO UBP Zurich

Location: Zurich
Speaks: German/English/French

Adrian joined UBP in 2018 as CEO Wealth Management Zurich and Head of the Northern Europe Region. With over 20 years of experience, he has solid knowledge of both asset and wealth management. Prior to joining UBP, he had been CEO of Notenstein La Roche Private Bank SA since 2012.

LUXEMBOURG



Patrick Casters
CEO UBP Luxembourg

Location: Luxembourg
Speaks: Dutch/French/English

Patrick joined UBP in 2017 as Head of Wealth Management and became CEO in 2018. Before joining UBP, he spent more than 15 years in various management positions in Wealth Management and 10 years in the trading room in Belgium, Luxembourg and Dubai.

DUBAI



Mohamed Abdellatif
Co-Head Middle East and Africa

Location: Dubai/Geneva
Speaks: English

Mohamed joined UBP in 2012. In 2015, he was appointed CEO of UBP Middle East before becoming Co-Head of the Middle East and Africa region in 2024. He has over 20 years of experience in wealth management.

ASIA



Michael Blake
CEO Wealth Management Asia

Location: Singapore
Speaks: English/Mandarin

Michael is responsible for managing and developing UBP's wealth management business in Asia. Previously, he was CEO of Coutts International, leading its global wealth management business, until it was acquired by UBP in 2016.



Eric Morin
Region Head South East Asia and Chief Executive, Singapore
Location: Singapore
Speaks: English/French

Eric joined UBP in 2015 and is Region Head South East Asia and Chief Executive of the Bank's Singapore branch. Based in Singapore, Eric is responsible for driving the strategic growth agenda for UBP's South-East Asian business covering Singapore, Indonesia, Malaysia and Thailand.



Ivan Wong
Region Head North Asia and Chief Executive Hong Kong
Location: Hong Kong
Speaks: Chinese/English

Ivan joined UBP in 2022 and based in Hong Kong, Ivan is responsible for driving the development strategy for UBP's Hong Kong, Taiwan, Mainland China and Philippines markets, and shaping an optimal client proposition in the region.



Chao Wang
Head of Wealth Management, China

Location: Haikou
Speaks: English/Mandarin

Chao joined UBP in September 2021 to drive the Bank's wealth management strategy for onshore China. He brings to UBP over fifteen years of experience in wealth management, insurance, trust and financial advisory across the United Kingdom, Hong Kong and mainland China.



UNION BANCAIRE PRIVÉE

Wealth Management

WEALTH PLANNING



Bertrand Binggeli
Co-Head Wealth Planning

Location: Geneva
Speaks: French/English

Bertrand is UBP's co-Head of Wealth Planning. Bertrand is a legal specialist with extensive experience advising UHNWI. He joined the Bank in 2001.



Fan Choi
Head of Wealth Planning, North Asia

Location: Hong Kong
Speaks: English/Cantonese/Mandarin

Fan is the Head of Wealth Planning, North Asia. She advises clients on wealth planning issues as well as the establishment and ongoing administration of trust and fiduciary structures, and risk management.



Robert Phua
Head of Wealth Planning, South Asia

Location: Singapore
Speaks: English

Robert joined UBP in 2022 as Head of Wealth Planning, South Asia. He is responsible for growing UBP's wealth planning business in the region with a focus on family offices. He has over 20 years' experience, most recently with Julius Baer where he was responsible for wealth planning advisory services for private clients.

DISCRETIONARY PORTFOLIO MANAGEMENT



Paras Gupta
Head of Investment Services South-East Asia and Head of Discretionary Portfolio Management Asia
Location: Singapore
Speaks: English

Paras is responsible for leading Investment Specialists and Investment Advisory teams based in Singapore. He is also the regional head for DPM Asia. Paras has over 20 years of experience in banking and wealth management.



Didier Chan-Voc-Chun
Head of Multi-Management and Fund Research
Location: Geneva
Speaks: French/English

Didier has close to 20 years' experience in fund/manager research. He is in charge of the selection of our external fund managers. He was previously the CIO of the Multi-Management division at Fortis Investments where he managed several award-winning funds.



Karrie Fung
Head of Wealth Management Sales and Execution, Asia
Location: Singapore
Speaks: English/Chinese

Karrie leads a team responsible for creating and launching a variety of structured product solutions for UBP's clients in Asia. This role involves close interaction with individual clients, family offices, and institutional investors. Additionally, she oversees the FX, Structured Products, and Cash Execution functions within the organisation.



Yan Ting Kum
Head of Funds, North Asia
Location: Hong Kong
Speaks: English/Chinese

YT Kum joined UBP in 2023 to enhance the Bank's fund offering and to drive growth and penetration of managed funds in client portfolios in the region. Prior to assuming his current role, YT was Director of Fund Solutions at Credit Suisse, where he managed solution advisory and fund selection for clients.

